

DeAnza College

Course: Business/Para 18, Business Law
 Texts: *Essentials of Business Law*, Beatty etc, Thomson, Southwest Pub, 5th ed (Required)
Guide to Business Law, Gough, Kendall Hunt Pub. 2nd ed (Recommended)
 Instructor: Michael Gough
 Office: F51a MW 10AM-11AM, TTh 1:15PM-2:15PM in office and online
 Telephone/email: 408 864-8622, goughmichael@fhda.edu
 Website: <http://faculty.deanza.edu/goughmichael/>

Description:

The American legal system and laws applicable to business emphasizing contract and sales laws, the impact of the legal system on business and ethical considerations in the business environment. See Website for extended course description.

Grading:

Midterms: (3X100)	300				
Homework/In Class/Web	120 (approximate)				
Final	100				
Drop One Exam	<u>(100)</u>				
Total	420				
A – >90%	B – >80%	C – >70%	D – >60%	F < 59%	

Course Expectations/Requirements:

This course is designed to expose the student to the basic aspects of business law. The focus is on risk and return that an enterprise and individuals face in dealing in everyday business situations. The course requires a substantial amount of reading and writing. Learning to apply the law and looking at both sides of an issue from a business perspective is paramount in this course. It is expected that the student attend all sessions. If one is missed it is up to the student to get the information from fellow students or from the instructor at a mutually agreed upon time. Because it is rare in business that individuals work alone, and the ability to work with others is an important skill, there is a substantial amount of group work in the class that is graded. Therefore come to class and prepare to be an engaged, active learner. Some of the sessions will be online where you will be required to log-on to the class website during the session and respond to questions posed in the class. This will be explained in detail the first week.

General Topics – (including ethics in each topic)

Legal History/Overview
 Classifications of Law
 Constitutional Law and the Hierarchy of Law
 Business Torts
 Contracts (Formation, Elements, Form, Performance, Remedies)
 Sales
 Intellectual Property
 Agency

Strategic Learning Outcomes for this course:

Demonstrate a knowledge of basic tort, constitutional, criminal, and administrative law.
 Evaluate factually simple contract issues using basic common law or UCC rules.
 Identify ethical issues in a business law context.
 Demonstrate a knowledge of basic legal terminology.

Policies:

All exams must be taken at the scheduled time and date. There are no makeup exams for any reason, however, one exam is dropped. All work must be turned in on time; late assignments are not accepted for any reason. In class group work cannot be made up. If you find that regular attendance is a challenge, it is

suggested that you take the Distance Learning Class, where there is a greater writing requirement but the attendance requirement is minimized.

Cheating and disruptive behavior will not be tolerated and are dealt with in accordance with the DeAnza policies set forth in the course catalogs and schedules.

Business/Para 18 Schedule				
Date		Description	Reading	Written Assignments
Week of:			G- Guide to Bus Law, T - Intro to Bus Law	Exercises and Key Terms from Guide
4/6/15	4/8/15	<i>Intro to Law , Classification, Philosophy and Ethics</i>	T- Ch 1-2, G - Ch 1-2	
4/13/15	4/15/15	<i>Courts, Civil Disputes, Constitution --</i>	T - Ch 3-4 G Ch 3-4	
4/20/15	4/22/15	<i>Admin, Torts, Crimes, Intl, Review</i>	T Ch 5-7, G - Ch 5-6	Ex Ch 3,5 - WSJ & Key Terms due 4/22
4/27/15	4/29/15	Exam 4/27	T Ch 8	
5/4/15	5/6/15	<i>Web Class 10/20, Contracts - Agreement, Consideration --</i>	T Ch 9-11 G Ch 7-9	
5/11/15	5/13/15	<i>Contracts Leg/Cap, Witing, 3rd Party</i>	T - Ch 12-13 G Ch 10	
5/18/15	5/20/15	<i>Review Contracts - Exam 5/20</i>	T - Ch 14-15, G Ch 11	Ex Ch 8, 11, Key Terms WSJ due 5/18
5/25/15	5/27/15	<i>Performance</i>	T - Ch 16, G Ch 12	
6/1/15	6/3/15	<i>Remedies/Sales</i>	T- Ch 17-20 G Ch 12-13	
6/8/15	6/10/15	<i>Agency/Employment, Intellectual Property - Review -- Exam 6/10</i>	T - 25-27,33, G Ch 14	Key Terms due 6/8
6/15/15	6/17/15	<i>Review and Updates</i>		
6/22/15		<i>Web Class 6/22, Final Wed 6/24 11:30AM</i>		
		Web Discussions (Cyberclass), go to http://faculty.deanza.fhda.edu/goughmichael/ Recent Discussion, login, answer Business Law 11AM web question #1 – Class does not physically meet on Cyberclass (web discussion) days		
		<i>Note: Schedule may be changed by instructor - there will always be at least two academic days warning of test date change</i>		
		Exams must be taken at scheduled dates, no late work accepted		
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